

CONTRACT AGREEMENTS



FUJITSU GLOVIA



Contract Agreements provides a flexible, productive and intuitive solution to regularly invoicing customers where there are no product or service deliveries recorded.

Capabilities

The GLOVIA G2 Contract Agreements functionality provides a solution to a wide variety of billing needs that includes but is not limited to: Equipment rentals, Annual Support Contracts, Service/Repair contracts, subscription billing, warranty/contract auto-renewal, utility/services/support consumption billing, etc.

Each Contract Agreements provides for the definition of a multi-line agreement. Each line of the agreement may have totally different payment schedules in terms of both amounts and billing intervals that can range from daily to annual billing cycles.

The user interface is designed to provide the user with immediate visibility of the Agreement, Invoiced and Projected Amounts along with a very clear indication of the Status of the Billing Lines and the overall Agreement.

The screenshot shows the 'Contract Agreement Maintenance' window for 'ACME 1'. The agreement is for 'ACME MANUFACTURING INC' with Agreement ID 'HK12897562'. The customer is 'COMPUSA - LA' and the category is 'Lease (30)'. The status is 'Partial Billed (Late)'. The agreement amount is \$129,548.00, with \$72,568.00 invoiced and \$125,950.00 projected.

Line	Item Type	Item	Revision	Effective From	Effective To	Agreement Amount
0001	Non-Standard Item	Telehandler Rental		05/06/2017	04/06/2018	\$93,548.00
		Invoiced Amount				\$59,068.00
		Projected Amount				\$91,450.00
		Status :				Scheduled (Late)
		Item Description				Rental of Telescopic Handler (up to 10,000 LBS)
		Agreement Description				\$257 per Day
0002	Non-Standard Item	Equipment Repair Contract		01/09/2017	01/08/2018	\$36,000.00
		Invoiced Amount				\$13,500.00
		Projected Amount				\$34,500.00
		Status :				Scheduled (Late)
		Item Description				Repair Contract for all Agitator Equipment
		Agreement Description				Covers all equipment listed

Payment Schedule Wizard

The Payment Schedule Wizard provides a quick and easy way of generating the Payment Schedules.

The screenshot shows the 'Payment Schedule Wizard' for a 'Telehandler Rental' agreement. The item type is 'NSD' and the description is 'Rental of Telescopic Handler (up to 10,000 LBS)'. The agreement description is '\$257 per Day'. The effective from date is '05/06/2018' and the number of payments is '52'. The agreement amount is '\$1,799.00'. The distribution type is set to 'Equal'. The schedule payment condition is 'Yearly on' with 'Last Day of Month' selected. The 'Due on Workday' checkbox is checked.

Append and Replace

The Append and Replace capabilities of the wizard make it easy to extend the agreement any time by adding additional schedules or replacing un-billed schedules.

Once the Payment schedules have been generated by the wizard – they can be fine-tuned where necessary to accommodate any adjustments to dates or amounts required, including the manual addition and removal of any un-billed lines.

Payment Schedules

Cancel Save New **Change** Select Delete Inquiry Insert QAGENERIC

Agreement ID: HK12897562 Monthly Charges: Internal Agreement Number: 10
 Agreement Line: 0001 Agreement Line Description: \$257 per Day

Item: Telehandler Rental Revision: Rental of Telescopic Handler (up to 10,000 LBS)
 Effective From Date: 05/06/2017 To Date: 04/06/2018
 Number of Payments: 52

Currency: USD
 Total Agreement Amount (net): \$93,548.00
 Total Invoiced Amount (net): \$59,068.00
 Total Projected Amount (net): \$91,450.00

Drag a column header and drop it here to group by that column

Sequence	Schedule Date	Schedule Amount	Schedule Amount (net)	Invoiced Date	Invoiced Amount (net)	Cancel
000001	12/06/2017	\$1,799.00	\$1,799.00	30/11/2017	\$1,500.00	
000002	19/06/2017	\$1,799.00	\$1,799.00	30/11/2017	\$1,799.00	
000003	26/06/2017	\$1,799.00	\$1,799.00	30/11/2017	\$1,799.00	
000004	03/07/2017	\$1,799.00	\$1,799.00	30/11/2017	\$1,799.00	
000005	10/07/2017	\$1,799.00	\$1,799.00	30/11/2017	\$1,799.00	
000006	17/07/2017	\$1,799.00	\$1,799.00	30/11/2017	\$1,799.00	

Export Export All 1 - 6

Where the Invoice amount is not finalized until the Invoice is due to be created – The Amounts can be reviewed and quickly adjusted during the billing process without having to amend the Agreement Schedules. This can be useful when the billed amount is dependent on usage, consumption or some other variable that means the value may vary at some or all billing intervals. Where the detailed information regarding the consumption, usage, etc. is stored on a separate document, spreadsheet, etc. the standard GLOVIA G2 Upload capability can be leveraged to provide instant visibility of that detailed information via the GLOVIA G2 Contract Agreements screens.

Change Agreement Billing Amount

Cancel Save New **Change** Select Delete Inquiry Insert QAGENERIC

Customer: COMP-001
 Bill To Location: DAL COMPUSA - DALLAS
 Buy Location: LAX COMPUSA - LA
 Agreement ID: HK12897562 Line: 0001 Schedule: 000039
 Internal Agreement #: 10
 Item: Telehandler Rental Rental of Telescopic Handler (up to 10,000 LBS)
 Billing As of Date: 01/01/2018 Schedule Date: 03/04/2018 Currency: USD

Agreement Amounts	Changed Billing Amounts
Billing Agreement Amount: \$1,699.00	1699.00
Tax Amount: \$0.00	\$0.00
VAT Amount: \$0.00	\$0.00
Net Billing Amount: \$1,699.00	\$1,699.00

OK Cancel Upload

G2 File Manager
 Select file...
 File Name: January Support Hours for COMP-001.xlsx
 Type: .xlsx
 Clear Upload

File Upload
 Upload Demos crm upload
 Favorites: Desktop, Downloads, Recent Places, Video, Product Requirement Document, Caesar_CR_58000, OneDrive
 Libraries: Documents, Music
 File name: All Files (*.*)
 Open Cancel

As with all GLOVIA G2's applications – The Contract Agreements application is part of our one database, one application, built from the ground up solution. Contract Agreements capabilities are fully integrated with the other parts of the G2 application including Items/ Parts/Services, Sales Orders, Equipment and Warranty register, Costs, Contacts, Customers, Billing, Accounts Receivable and General Ledger.

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